

"The balance of world economic growth is tilting rapidly from developed, mature economies towards emerging high-potential challengers. Businesses recognise that they must respond to the challenge." From 'The Only Way is Exports', CBI April 2013

Fast track your business to success, with the [High Growth Markets Export Week](#) featuring over 70 events across the UK.

Increasing numbers of UK businesses are prospering by exporting to high growth and emerging markets. With so many millions of potential new customers, low-cost communications and improving infrastructure, many more smaller UK businesses are amongst those making journeys to Rio or Riyadh, Moscow or Mexico City - and sealing deals for what they have to offer.

Mexico, Indonesia and Turkey are among the "Next 11" economies singled out by Goldman Sachs, a grouping which they believe could potentially have a BRIC-like impact in rivalling the G7.10.

To help capitalise on the growing opportunities, Vince Cable Secretary of State for Business Innovation and Skills, recently visited Brazil and, in the last twelve months, the Prime Minister has made several trade trips to Emerging and high growth markets, including: Brazil, India, Indonesia, Japan, Malaysia, Mexico, Russia, and the Middle East.

In the last two years UKTI has helped UK companies, of all sizes, win contracts with a total value exceeding £3.4bn. [Export Week](#) will offer UK businesses unique and informed advice on how to do business almost anywhere in the world, especially in the fast-growing high growth and emerging markets that are the defining characteristic of business in the 21st century.

Focus on High Value Opportunities

The [High Value Opportunities \(HVO\) Programme](#) helps UK businesses, of all sizes, access large scale opportunities overseas, including high growth and emerging markets.

One-hundred projects have been targeted around the world, spanning across a broad range of sectors. On 16th May, come and [Meet the Ambassadors](#) from markets including **China, Colombia, Indonesia, Mexico, Singapore, Taiwan and Turkey**. This event will highlight real business opportunities for UK businesses. [Book now to Meet the Ambassadors](#) at Mandarin Oriental, Hyde Park, London, SW1X 7LA, 13.30 – 16.30 (followed by a networking reception from 16.30 to 18.00).

New Business Opportunities in Emerging and High Growth markets

There are significant new [business opportunities](#), including [high value](#) ones, for all sized UK companies across a range of sectors. For example, a [£2.9bn Veracruz Port development project in Mexico](#) and a [£600m Saudi Arabia Airport Development Programme](#). Examples of UK exporting successes include [£90,000 worth of new business in Mexico for Essex based food-display products company, Dalebrook](#). More UK success stories across a range of sectors and size of businesses are available [here](#).

Help and support for UK businesses looking to high growth and emerging markets

- [Business opportunities alerts](#) provide UK businesses with free sales leads across all sectors.
- [Open to Export](#); a website which provides new-to-exporting SMEs with help on global trade.
- Organisations such as; [The China-Britain Business Council](#); [UK India Business Council](#); [UK-ASEAN Business Council](#); [Middle East Association](#) and [British Expertise](#) offer help and support to UK businesses doing business with these countries.
- UKTI is stepping-up support to UK SMEs, by working with organisations such as the British business groups and Chambers based overseas. See more about [enhancing overseas business networks overseas](#).

A snapshot of Export Week events

- **13/05/2013:** [High Growth Markets Export Week - Launch Conference](#), [Anymore for Singapore?](#), [Business opportunities in the Latin American ports sector](#), [Creative Industries in Hong Kong and China](#), [Doing business in Turkey](#), [Master class - Business Culture in the Middle East](#)
- **14/05/2013:** [Good Morning Vietnam](#), [Business opportunities in the Latin American ports sector](#)
- **15/05/2013:** [ICT Opportunities in High Growth Markets](#), [Exploring Aid-funded business](#), [Qatar: An Oasis of Business Opportunity](#), [Brazil Business Day](#)
- **16/05/2015:** [Oil & Gas opportunities in High Growth Markets](#), ['Road to Rio](#)
- **17/05/2013:** [Latin American breakfast meeting](#), [Indonesia – land of a thousand opportunities](#), [Mid-sized Businesses event on India & China](#), [Opportunities in Central and Latin America](#), [Spice up your Business in India](#), [Take your business on safari – breakthrough into Africa](#).

Follow #exportweek on Twitter. Visit the [High Growth Markets Export Week](#) for more events taking place during the week. Other events are available on the [events page](#) of the UK Trade & Investment website.

Useful Reports

Colombia – [Economic Report](#), March 2013

Malaysia - [ASEAN Knowledge Partnership: UK Transnational Education](#), March 2013

Russia - [Prosperity: Looking Back and Forward](#), March 2013

Saudi Arabia - [UK Fashion and Design make inroads](#), March 2013

South East Asia - [OECD: Southeast Asian Economic Outlook](#), April 2013

Taiwan - ["Made in Britain"- Reviewing UK exports to Taiwan](#), March 2013

UAE - [Economy: on way to sustainability?](#), March 2013

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